

The Switch industry in Greece presents unique opportunities and challenges for potential investors and businesses. Regulatory considerations are significant, as the sector is subject to European Union ...

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The armed forces, municipalities, public hospitals, and the Public Power Corporation carry out procurement independently, pursuant to special procurement rules and regulations. In certain ...

We strive to provide comprehensive and up-to-date information on tender procedures and procurements in Greece, to help your business find new opportunities and expand its scope of activities.

On 11 July 2025 the Hellenic Parliament passed law 5218/25 (the "Law") introducing key reforms to the public procurement framework. The new provisions aim to streamline the preparation of bids, ...

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Daily, new procurement opportunities for Switchgear are uploaded from thousands of sources including all Greek official websites, Greek municipal websites, Greek newspapers and ...

For bid managers, export managers, procurement officers, and project developers looking to engage with the Greek public sector, understanding these reforms, particularly how they interact ...

This chapter presents a case study of the procurement of public switching centres by the Greek telecommunications operator. It is mainly based on interviews and press articles, since the case is ...

Foreign companies can participate in Greek public procurement but must navigate specific registration requirements and the predominantly Greek-language procurement environment.

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